PAYMENT-IN-LIEU-OF TAX AGREEMENT

THIS AGREEMENT is by and between COBBLESCOTE ASSOCIATES, LLC (the "Company") and HEIDELBERG GROUP, INC. (the "Subtenant") each having offices at 3056 State Route 28, Herkimer, New York 13350 and the HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY, a public benefit corporation of the State of New York, having its offices at 420 E. German Street, Herkimer, New York 13350 (the "Agency").

WITNESSETH

WHEREAS, the Agency was created pursuant to Title 1 of Article 18-A of the General Municipal Law of the State of New York, as amended by Chapter 410 of the Laws of 1970 and Chapter 158 of the Laws of 1981, of the State of New York (collectively, the "Act"), as a body corporate and politic and as a public benefit corporation of the State of New York; and

WHEREAS, the Company has executed and delivered a Leaseback Agreement, dated of even date herewith, with the Agency to acquire a leasehold interest in certain real property located in the Town of Frankfort, New York, more particularly described in Exhibit "A" attached to the Leaseback Agreement, and to construct and equip a facility thereon (the "Facility"); and

WHEREAS, pursuant to Section 874 of the Act and Section 412-a of the Real Property Tax Law, the Agency is exempt from the payment of general real estate taxes imposed upon real property and improvements owned by it; and

WHEREAS, the Agency and the Company and the Subtenant deem it necessary and proper to enter into an agreement making provisions for payments in lieu of taxes by the Company or the Subtenant to Herkimer County, the Town of Frankfort, Village of Frankfort and the Frankfort School District (collectively the "Taxing Jurisdictions");

NOW, THEREFORE, in consideration of the Agency's acquisition and sale of the Facility and in consideration of the covenants herein contained, it is mutually agreed as follows:

1(a). The parties hereto understand that the tax exemption extended to the Agency by Section 874 of the General Municipal Law and Section 412-a of the Real Property Tax Law does not entitle the Agency to exemption from special assessments and special ad valorem levies, service charges and improvement district charges or similar tax equivalents. Pursuant to the Lease Agreement and herein, the Company is required to pay all special assessments and special ad valorem levies, service charges and improvement district charges or similar tax equivalents lawfully levied and/or assessed against the Facility.

1(b). In lieu of general real property taxes for the Facility, the Company of the Subtenant shall pay the following percentages of the actual real property taxes which would be due if the Facility were fully taxable on the tax rolls of the Taxing Jurisdictions:

Year	
Year 1 2 3 4 5 6 7 8 9	50 55 60 65 70 75 80 85 90
10 11 (and each successive year of the term of the lease pursuant to the Lease Agreement)	95 100

- 1(c). Upon receipt of a bill from the Agency, Company or the Subtenant shall make payments in lieu of taxes through the Agency based upon calculations of payments due furnished in writing by the Agency to the Company. Payments shall be made to coincide with each individual Taxing Jurisdiction's scheduled due dates for payment of taxes. The Agency shall accept payment from the Subtenant.
- 2(a). Special district charges, special assessments, and special ad valorem levies, unless otherwise exempt, and pure waters and sewer charges, if any, are to be paid in full by the Company or the Subtenant in accordance with normal billing practices.
- 2(b). If the Company or the Subtenant shall fail to make any payment required by this Agreement when due, its obligation to make the payment so in default shall continue as an obligation of the Company until such payment in default shall have been made in full, and the Company and the Subtenant shall pay the same together with interest thereon, to the extent permitted by law, at the same rate per annum as if such amounts were delinquent taxes, until so paid in full. Notwithstanding anything herein or in the Lease Agreement to the contrary, if the Company shall fail to make any payment required by this Agreement when due and such payment shall remain in

default for a period in excess of twenty (20) days after notice of default is given to the Company and the Subtenant by the Agency mailed to Company's and the Subtenant above address (or such other address as Company may provide to Agency through written notice thereof) by certified mail return receipt requested then, in that event at the election of the Agency, Company or the Subtenant shall, commencing with the next date upon which a payment is otherwise due hereunder and for the balance of the years set forth in paragraph 1(b), make payments in lieu of taxes equivalent to the amount of taxes that would be paid if the property were fully taxable and not exempt.

- 3. In the event that the Facility is transferred from the Agency to the Company, and the Company is ineligible for a continued tax exemption under some other tax incentive program, or the exemption is less than that described in Paragraph 1(b) herein, the Company agrees to pay no later than the next tax lien date (plus any applicable grace period) to the Taxing Jurisdictions an amount equal to the taxes and assessments which would have been levied on the Facility if the Facility had been classified as fully taxable, pro rata for the unexpired portion of the year of transfer.
- 4. The Company and/or the Subtenant shall have all of the rights and remedies of a taxpayer with respect to any tax, service charge, special benefit, ad valorem levy, assessment, or special assessment or service charge in lieu of which the Company is obligated to make a payment pursuant to this Agreement, as if and to the same extent as if the Company and/or the Subtenant were the owner of the Facility. The Agency shall execute, upon request, at the Company's and/or Subtenant's expense, whatever documents are necessary to effectuate the rights delineated herein.
- 5. The Company and/or the Subtenant shall have all of the rights and remedies of a taxpayer as if and to the same extent as if the Company and/or the Subtenant were the owner of the Facility with respect to any proposed assessment or change in assessment with respect to the Facility by any of the Taxing Jurisdictions and likewise shall be entitled to protest before and be heard by the appropriate assessors or Board of Assessment Review, and shall be entitled to take any and all appropriate appeals or initiate any proceedings to review the validity or amount of any assessment or the validity or amount of any tax equivalent provided for herein.
- 6. To the extent the Facility is declared to be subject to general real property taxation by an amendment to the Act, other legislative change, or by final judgment of a Court of competent jurisdiction, the obligation of the Company and/or the Subtenant hereunder shall, to such extent, be adjusted by way of a credit to the Company and/or the Subtenant against payments due hereunder to the extent of such taxes paid.
- 7. If the Company and/or the Subtenant enters into any written agreement with any Taxing Jurisdiction providing for payments in lieu of taxes by the Company

and/or the Subtenant to any or all of them, so much of this Agreement as relates to the Taxing Jurisdiction with which the Company and/or the Subtenant has entered into said written agreement shall be automatically modified to reflect the terms of any such written agreement, and any such written agreement shall be deemed to be incorporated herein by reference and made a part hereof as an amendment or modification hereof. The Company and/or the Subtenant shall provide a copy of any such agreement and any and all modifications thereof to the Agency promptly after the execution and delivery thereof. Should the Company and/or the Subtenant receive any exemption from any of the Taxing Jurisdictions, this Agreement shall automatically be deemed modified to reflect the extent of such exemption.

- 8. If payments are not made as provided for herein, the Agency and/or the Taxing Jurisdictions, individually or collectively, shall in addition to all other rights set forth herein be entitled to pursue any and all remedies afforded a municipal taxing entity at law or in equity.
- 9. The rights and obligations of the Company and/or the Subtenant hereunder may not be assigned or transferred without the prior written consent of the Agency, such consent not to be unreasonably withheld.

IN WITNESS WHEREOF the parties hereto have executed this Agreement as of the _____ day of October, 2015.

[REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK]

By:

Boyd E. Bissell, Operating Manager

Heidelberg Group, Inc.

By:

Boyd E. Bissell, President

Herkimer County Industrial
Development Agency

By:

Richard Collins, Chairman

STATE OF NEW YORK)) ss.:
COUNTY OF HERKIMER)
On the 3 day of October, 2015 before me, the undersigned a notary public in and for said state, personally appeared Boyd E. Bissell, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.
Notary Public NDREW S. KOWALCZYK, III Notary Public, State of New York Reg. #02KO4782128
STATE OF NEW YORK) Appointed in Oneida County / 9 My Commission Expires 05/31/ / 9 SS.:
COUNTY OF HERKIMER)
On the 3 day of October, 2015 before me, the undersigned a notary public in and for said state, personally appeared Boyd E. Bissell, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.
STATE OF NEW YORK) SS.: COUNTY OF HERKIMER) SIONAL Public ANDREW S. KOWALCZYK, III Notary Public, State of New York Reg. #02K04782128 Appointed in Oneida County My Commission Expires 05/31/ My Commission Expires 05/31/

On the 13th day of October, 2015 before me, the undersigned a notary public in and for said state, personally appeared Richard Collins, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

CONNIE P. STEPHENS
Notary Public, State of New York
No. 4964591
Qualified in Oneida County 2018
Commission Expires April 2, 19—