

**H**ERKIMER COUNTY INDUSTRIAL  
DEVELOPMENT AGENCY

---

*FINANCIAL STATEMENTS*

December 31, 2021

# Table of Contents

---

## HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

INDEPENDENT AUDITOR’S REPORT	1
MANAGEMENT’S DISCUSSION AND ANALYSIS	5
AUDITED BASIC FINANCIAL STATEMENTS	10
STATEMENT OF NET POSITION	10
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION	11
STATEMENT OF CASH FLOWS	12
NOTES TO AUDITED BASIC FINANCIAL STATEMENTS	14
REQUIRED SUPPLEMENTARY SCHEDULES	40
SCHEDULE OF CHANGES IN THE AGENCY’S TOTAL OPEB LIABILITY AND RELATED RATIOS	40
SCHEDULE OF THE AGENCY’S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY – NYSLRS PENSION PLAN	41
SCHEDULE OF THE AGENCY’S CONTRIBUTIONS – NYSLRS PENSION PLAN	42
INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <i>GOVERNMENT AUDITING STANDARDS</i>	43



**BOWERS & COMPANY  
CPAs PLLC**

CERTIFIED PUBLIC ACCOUNTANTS • BUSINESS CONSULTANTS

**INDEPENDENT AUDITOR'S REPORT**

---

To the Board of Directors  
Herkimer County Industrial Development Agency

**Report on the Audit of the Financial Statements**

**Opinion**

We have audited the accompanying financial statements of Herkimer County Industrial Development Agency (the “Agency”), a component unit of Herkimer County, New York as of and for the year ended December 31, 2021, and the related notes to the financial statements, which collectively comprise the Agency’s basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements referred to above present fairly, in all material respects, the respective financial position of Herkimer County Industrial Development Agency, as of December 31, 2021, and the respective changes in its financial position and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Herkimer County Industrial Development Agency and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Herkimer County Industrial Development Agency's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

## **Auditor's Responsibility for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- exercise professional judgment and maintain professional skepticism throughout the audit.
- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Herkimer County Industrial Development Agency's internal control. Accordingly, no such opinion is expressed.

- evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Herkimer County Industrial Development Agency's ability to continue as a going concern for a reasonable period of time.

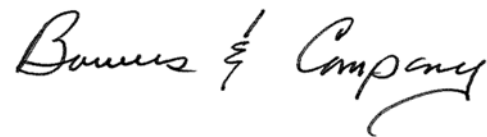
We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5-9 the Schedule of Changes in the Agency's Total OPEB Liability and Related Ratios on page 40, the Schedule of the Agency's Proportionate Share of the Net Pension Liability –NYSLRS Pension Plan on page 41, and the Schedule of the Agency's Contributions – NYSLRS Pension Plan on page 42 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated March 14, 2022 on our consideration of the Herkimer County Industrial Development Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Herkimer County Industrial Development Agency's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Herkimer County Industrial Development Agency's internal control over financial reporting and compliance.

A handwritten signature in cursive script that reads "Bowers & Company". The signature is written in black ink and is positioned to the right of the main text block.

Watertown, New York  
March 14, 2022

## HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

---

### MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2021

The following is a discussion and analysis of Herkimer County Industrial Development Agency for the fiscal year ended December 31, 2021. This section is a summary of the Agency's financial activities based on currently known facts, decisions, or conditions. This discussion and analysis is designed to assist the reader in focusing on the significant financial issues and activities and to identify any significant changes in financial position. We encourage readers to consider the information presented in conjunction with the financial statements, which immediately follow this section. Responsibility for completeness and fairness of the information contained rests with the Agency.

### OVERVIEW OF FINANCIAL STATEMENTS

---

This discussion and analysis is intended to serve as an introduction to the Agency's financial statements, which are composed of the basic financial statements, the notes to the financial statements and other supplemental information as described below. The financial statements of the Agency report information about the Agency using accounting methods similar to those used by private sector companies. These statements offer short and long-term financial information about its activities. Responsibility for the completeness and fairness of the information contained rests with the Agency's management.

### BASIC FINANCIAL STATEMENTS

---

The statement of net position presents information on all the Agency's assets, deferred outflows of resources, deferred inflows of resources, and liabilities. Net position, the difference between the Agency's assets, deferred outflows of resources, deferred inflows of resources, and liabilities, is one way to measure the Agency's health or *position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Agency is improving or deteriorating. Net position increases when revenues exceed expenses. Increases to assets without corresponding increases to liabilities, will also result in increased net position, which indicates an improved financial position.

The statement of revenues, expenses, and changes in net position presents information showing how the Agency's net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event occurs, regardless of timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**MANAGEMENT’S DISCUSSION AND ANALYSIS**

December 31, 2021

**BASIC FINANCIAL STATEMENTS – Continued**

---

The statement of cash flows provides information on the major sources and uses of cash during the year. The cash flow statement portrays net cash provided or used from operating, investing, capital, and non-capital financing activities.

**Notes to the Financial Statements**

The notes provide additional information that is essential to a full understanding of the data provided in the basic financial statements.

**FINANCIAL ANALYSIS**

---

**Supplemental Information**

In addition to the basic financial statements and accompanying notes, this report presents Supplemental Schedules on pages 40-42, which are presented for purposes of additional analysis only.

**Statement of Net Position**

The following table shows all of the assets and liabilities of the Agency and is presented on the accrual basis. Total net position increased approximately \$1,573,000 from the prior year. See the condensed financial analysis section for some of the details relating to this income.

	<b>2021</b>	<b>2020</b>
Current Asset	\$ 960,516	\$ 342,381
Capital and Other Assets	3,714,446	3,745,470
<b>TOTAL ASSETS</b>	<u>\$ 4,674,962</u>	<u>\$ 4,087,851</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	<u>\$ 138,186</u>	<u>\$ 410,212</u>
Current Liabilities	\$ 326,246	\$ 179,976
Long-Term Liabilities	2,180,015	3,975,534
<b>TOTAL LIABILITIES</b>	<u>\$ 2,506,261</u>	<u>\$ 4,155,510</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>	<u>\$ 394,309</u>	<u>\$ 2,679</u>
<b>TOTAL NET POSITION</b>	<u>\$ 1,912,578</u>	<u>\$ 339,874</u>

---



**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**MANAGEMENT’S DISCUSSION AND ANALYSIS**

December 31, 2021

**FINANCIAL ANALYSIS – Continued**

---

**Condensed Statement of Revenues, Expenses, and Changes in Net Position**

	<b>2021</b>	<b>2020</b>
<b>Operating Revenues</b>		
Operating Subsidy - Herkimer County	\$ 165,000	\$ 65,000
Empire Zone Grant - Herkimer County	35,000	35,000
Other Operating Revenues	392,298	251,468
Total Operating Revenue	<u>592,298</u>	<u>351,468</u>
<b>Operating Expenses</b>		
General and Administrative	702,577	372,983
Depreciation	71,868	77,199
Professional Fees	78,246	82,414
Other Expenses	62,163	39,294
Total Operating Expenses	<u>914,854</u>	<u>571,890</u>
Net Loss from Operations	<u>(322,556)</u>	<u>(220,422)</u>
<b>Non-Operating Revenues</b>	<u>1,895,260</u>	<u>191,461</u>
CHANGE IN NET POSITION	1,572,704	(28,961)
NET POSITION, BEGINNING OF YEAR	<u>339,874</u>	<u>368,835</u>
NET POSITION, END OF YEAR	<u>\$ 1,912,578</u>	<u>\$ 339,874</u>

Refer to the Statement of Revenues, Expenses, and Changes in Net Position in the financial statements for more detail.

The Agency’s main revenue comes from fees generated through administrative and agency fees and subsidies from the County. Interest earned on the loan programs during this fiscal period was \$2,590. Other revenue is generated through grants for the various projects the Agency is administering. Grant income consisted of government grants passed through the Agency.

Operating expenses typically relate to the various projects the Agency is working on (business park). In the current year there was a loan forgiven from the County.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**MANAGEMENT’S DISCUSSION AND ANALYSIS**

December 31, 2021

**FINANCIAL ANALYSIS – Continued**

---

**Capital Assets**

The Agency owns property located in the Towns of Frankfort, Schuyler, and Manheim. All of these sites are intended to be sold or leased to new or existing businesses. The impetus is to develop business growth and job opportunities for residents of Herkimer County.

The following schedule shows the investment in these properties:

	<b>Frankfort</b>	<b>Schuyler</b>	<b>Manheim</b>	<b>All Others</b>
Land, Buildings, and Infrastructure	\$ 489,662	\$ 2,041,259	\$ 233,392	\$ 1,167,775
Less: Accumulated Depreciation	<u>(326,852)</u>	<u>(135,449)</u>	<u>(2,053)</u>	<u>(127,211)</u>
Net Book Value	<u>\$ 162,810</u>	<u>\$ 1,905,810</u>	<u>\$ 231,339</u>	<u>\$ 1,040,564</u>

The Agency’s investment in capital assets, net of accumulated depreciation as of December 31, 2021, amounts to \$3,340,523. This investment in capital assets includes land, buildings, improvements, and other infrastructure.

	<b>2021</b>	<b>2020</b>
Land and Improvements	\$ 1,142,169	\$ 186,327
Work In Progress	351,271	1,466,653
Building and Infrastructure	2,438,648	3,188,952
Total Capital Assets	<u>3,932,088</u>	<u>4,841,932</u>
Less: Accumulated Depreciation	<u>(591,565)</u>	<u>(1,341,858)</u>
Total Capital Assets, Net	<u>\$ 3,340,523</u>	<u>\$ 3,500,074</u>

Major capital asset events during the current year included site improvements for the Schuyler Business Park II and sale of the Shell building.

**Long-Term Debt**

The Agency has long-term debt associated with the properties detailed in the above schedule of investment properties. Details of these debt instruments are more fully described in the footnotes to the financial statements.

## **HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

### **MANAGEMENT'S DISCUSSION AND ANALYSIS**

December 31, 2021

### **ECONOMIC FACTORS AND FUTURE OUTLOOK**

---

The Herkimer County Industrial Development Agency, on behalf of Herkimer County, continues to pursue business opportunities for the residents of Herkimer County. The Agency has taken a proactive role in this regard by being the lead agency for Herkimer County in property development to entice businesses to locate and grow in Herkimer County. While the success of these endeavors is also affected by economic conditions outside the control of this Agency, it will still continue to optimize Herkimer County's opportunities for economic expansion.

### **REQUESTS FOR INFORMATION**

---

This financial report is designed to provide a general overview of the Agency's finances. If you have questions about this report or need additional information, contact the Agency's board at the Herkimer County Industrial Development Agency, 420 East German St., Suite 101A, Herkimer, New York 13350. You may also visit their website at [www.herkimercountyida.org](http://www.herkimercountyida.org).

# HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

AUDITED BASIC FINANCIAL STATEMENTS

## STATEMENT OF NET POSITION

December 31, 2021

<b>ASSETS</b>	
<b>CURRENT ASSETS</b>	
Cash	\$ 758,252
Prepaid Expense	8,365
Grants Receivable	193,899
Total Current Assets	<u>960,516</u>
<b>RESTRICTED ASSETS</b>	
Cash	292,927
Loans Receivable	80,996
Total Restricted Assets	<u>373,923</u>
<b>NONCURRENT ASSETS</b>	
Capital Assets, Net	3,340,523
Total Noncurrent Assets	<u>3,340,523</u>
<b>TOTAL ASSETS</b>	<u><u>\$ 4,674,962</u></u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>	
Pensions	\$ 138,186
Total Deferred Outflows of Resources	<u>\$ 138,186</u>
<b>LIABILITIES</b>	
<b>CURRENT LIABILITIES</b>	
Accounts Payable	\$ 62,261
Unearned Revenue	100,524
Due to Herkimer County	163,461
Total Current Liabilities	<u>326,246</u>
<b>NONCURRENT LIABILITIES</b>	
Postemployment Benefits Payable Other Than Pension	1,483,297
Net Pension Liability - ERS	507
Long-Term Debt	696,211
Total Noncurrent Liabilities	<u>2,180,015</u>
<b>TOTAL LIABILITIES</b>	<u><u>\$ 2,506,261</u></u>
<b>DEFERRED INFLOWS OF RESOURCES</b>	
Pensions	\$ 147,721
Other Post Employment Benefits	246,588
Total Deferred Inflow of Resources	<u>\$ 394,309</u>
<b>NET POSITION</b>	
Net Investment in Capital Assets	\$ 2,644,312
Restricted	373,923
Unrestricted	<u>(1,105,657)</u>
<b>TOTAL NET POSITION</b>	<u><u>\$ 1,912,578</u></u>

See notes to audited basic financial statements.

---

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

---

**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**

Year Ended December 31, 2021

**REVENUES**

OPERATING REVENUES

Operating Subsidy - Herkimer County	\$ 165,000
Empire Zone Grant - Herkimer County	35,000
Interest Earned on Loans Receivable	2,590
Rental Income	69,388
Administrative and Agency Fees	320,320
Total Operating Revenues	<u>592,298</u>

**EXPENSES**

OPERATING EXPENSES

Salaries and Benefits	224,579
Pension	21,970
Health Insurance and Other Fringe Benefits	80,298
Other Post Employment Benefit Expense	348,719
Insurance	5,507
Professional Fees	78,246
Office Rent	17,700
Office and Administrative	9,311
Travel	13,838
Depreciation	71,868
Business Park Marketing	15,713
Business Park Improvements and Maintenance	22,379
Miscellaneous	4,726
Total Operating Expenses	<u>914,854</u>
Net Operating Loss	<u>(322,556)</u>

**NON-OPERATING REVENUES AND EXPENSES**

Grant Income	1,080,833
Interest Income	529
Loan Forgiveness Income	1,301,572
Loss on Disposal of Asset	(781,255)
Interest Expense	(1,599)
Grants Expense	(713,919)
Grants Received for Business Park Improvements	1,009,099
Total Non-Operating Revenues	<u>1,895,260</u>

CHANGE IN NET POSITION	1,572,704
NET POSITION, BEGINNING OF YEAR	<u>339,874</u>
NET POSITION, END OF YEAR	<u>\$ 1,912,578</u>

---

See notes to audited basic financial statements.

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**STATEMENT OF CASH FLOWS**

Year Ended December 31, 2021

**CASH FLOWS FROM OPERATING ACTIVITIES**

Cash Received from Administrative and Agency Fees	\$ 320,320
Cash Received from Operating Subsidy - Herkimer County	200,000
Cash Received from Interest Earned on Loans Receivable	2,590
Cash Received from Rental Income	69,388
Cash Payments for Salaries and Benefits	(336,768)
Cash Payments for Professional Fees	(46,410)
Cash Payments for Business Park Expenditures	(38,092)
Revolving Loans Collected and Paid Out, Net	16,241
Cash Payments for Supplies and Services	(34,949)
Cash Payments for Rent	(17,700)
Net Cash Provided By Operating Activities	<u>134,620</u>

**CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES**

Nonoperating Grants Received	886,934
Nonoperating Grants Expended	(877,634)
Net Cash Provided By Noncapital Financing Activities	<u>9,300</u>

**CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES**

Cash Payments for Interest Paid	(1,599)
Advance From Herkimer County	259,661
Loan Repayments to USDA	(154,323)
Acquisition of Land and Site Improvements	(1,384,145)
Sale of Land	605,501
Capital Grants	1,097,893
Net Cash Provided By Capital and Related Financing Activities	<u>422,988</u>

**CASH FLOWS FROM INVESTING ACTIVITIES**

Interest Received	529
Redemption of Certificate of Deposit	165,101
Net Cash Provided By Investing Activities	<u>165,630</u>

Net Increase in Cash 732,538

Cash, Beginning of Year 318,641

Cash, End of Year \$ 1,051,179

**RECONCILIATION TO THE STATEMENT OF NET POSITION**

Cash	\$ 758,252
Restricted Cash	292,927
Total Cash	<u>\$ 1,051,179</u>

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**STATEMENT OF CASH FLOWS - CONTINUED**

Year Ended December 31, 2021

**RECONCILIATION OF CHANGE IN NET OPERATING LOSS TO  
NET CASH PROVIDED BY OPERATING ACTIVITIES**

Net Operating Loss	\$ (322,556)
Adjustments to Reconcile Change in Net Operating Loss to Net Cash Provided By Operating Activities:	
Depreciation Expense	71,868
(Increase) Decrease in:	
Loans Receivable	16,241
Prepaid Expenses	(1,567)
Deferred Outflow - Pension	(41,195)
Deferred Outflow - OPEB	313,221
Increase (Decrease) in:	
Accounts Payable	31,836
Postemployment Benefits Payable Other Than Pension	(211,090)
Pension Related Deferrals and Liabilities	(113,768)
Deferred Inflow - Pension	391,630
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b><u>\$ 134,620</u></b>

---

See notes to audited basic financial statements.

---

## HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

---

### NOTES TO AUDITED BASIC FINANCIAL STATEMENTS

December 31, 2021

#### NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

---

##### **Organization Description**

The Herkimer County Industrial Development Agency (“the Agency”) was created by a resolution passed by the County of Herkimer, New York (“the County”) Legislature on October 5, 1970 under the provisions of Chapter 410 of the 1970 Laws of New York State for the purpose of encouraging economic growth in the County of Herkimer.

##### **Reporting Entity**

The Agency was formed to promote and develop the economic growth of the County and to assist in attracting industry to the County through bond and sale/leaseback financing programs and other activities. As defined by Governmental Accounting Standards Board (“GASB”) Statement No. 39, *Determining Whether Certain Organizations are Components Units*, the Agency is financially accountable to Herkimer County and is considered a component unit of the Herkimer County. The County Legislature appoints the entire governing board.

##### **Measurement Focus, Basis of Accounting, and Financial Statements Presentation**

The Agency’s financial statements are reported using the economic resources measurement’s focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The Agency’s financial statements are prepared in accordance with generally accepted accounting principles (“GAAP”). The Governmental Accounting Standards Board is responsible for establishing GAAP for state and local governments through its pronouncements. In accordance with GASB Statement No. 62, the Agency’s proprietary funds follow all FASB statements issued prior to November 30, 1989 until subsequently amended, superseded or rescinded. The Agency also applies all FASB statements issued after November 30, 1989 that are developed for business enterprises, unless those statements conflict with or contradict a GASB statement.

The Agency’s basic financial statements are presented in conformance with the provisions of GASB Statement No. 34, “Basic Financial Statements – and Management’s Discussion and Analysis – For State and Local Governments”.



---

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued**

---

**Measurement Focus, Basis of Accounting and Financial Statements Presentation – Continued**

GASB Statement No. 34 established standards for external financial reporting for all state and local governmental entities, which includes a statement of net position, statement of revenues, expenses and changes in net position, and statement of cash flows. It requires the classification of net position into three components – net investment in capital assets; restricted; and unrestricted.

These classifications are defined as follows:

**Net Investment in Capital Assets** - consists of net capital assets (cost less accumulated depreciation) reduced by outstanding balances of related debt obligations from the acquisition, construction, or improvements of those assets.

**Restricted Net Position** - reports net position when constraints placed on the assets are either externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments, or imposed by law through constitutional provisions or enabling legislation.

**Unrestricted Net Position** - reports the balance of net position that does not meet the definition of the above two classifications and are deemed to be available for general use by the Agency.

**Cash and Cash Equivalents**

For the purposes of the Statement of Cash Flows, the Agency considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. The Agency reported no cash equivalents for the year ended December 31, 2021.

**Statement of Cash Flows**

Supplemental disclosures of noncash investing and financing activities are as follows at December 31, 2021:

Debt Forgiven by Herkimer County	<u><u>\$ 1,301,572</u></u>
Proceeds from Sale of Capital Asset Paid Directly to Herkimer County to Liquidate Debt	<u><u>\$ 278,789</u></u>

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued**

---

**Loans Receivable**

Loans receivable are stated at the unpaid principal balance. Interest on loans is recognized over the term of the loan and is calculated using the simple-interest method on principal amounts outstanding.

Loans receivable are stated at the amount management expects to collect from balances outstanding at year-end. Management considers loans receivable to be full collectible; it is the Agency’s policy to charge off uncollectible loans receivable when management determines the receivable will not be collected accordingly, no allowance for loan losses has been established.

**Capital Assets**

Capital assets are reported at actual cost or estimated historical cost. Donated assets are reported at estimated fair market value at the time received.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Capitalization thresholds (the dollar value above which asset acquisitions are added to the capital assets accounts), depreciation methods, and estimated useful lives of capital assets are as follows:

	<b>Capitalization Threshold</b>	<b>Depreciation Method</b>	<b>Estimated Useful Life</b>
Furniture & Equipment	\$1,000	Straight-line	5-10
Building	\$1,000	Straight-line	10

**Compensated Absences**

Employees of the Agency are entitled to paid vacation, sick days and personal days depending on their job classifications, length of service and other factors. The estimate of the amount of compensation for future absences is not material to the financial statements and accordingly no liability has been recorded in the accompanying statement of net position. The Agency’s policy is to recognize the costs of compensated absences when actually paid.

---

## HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

---

### NOTES TO AUDITED BASIC FINANCIAL STATEMENTS

December 31, 2021

#### NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

---

##### Revenues and Expenses

Revenues and expenses are distinguished between operating and non-operating items. Operating revenues generally result from providing services in connection with the Agency's principal ongoing operations. Operating expenses include the costs associated with the loan services, administrative expenses and depreciation on capital assets. Expenses that are for the development of economic activities are included in program expenses under operating expenses. All revenues and expenses not meeting these definitions are reported as non-operating revenues and expenses.

##### Unearned Revenue

Unearned revenue consists of funds received to be used as micro loans and grants to small businesses.

##### Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Agency's changes of assumptions, Agency contributions to the pension system subsequent to the measurement date, and other inputs to the New York State Employees' pension systems fall into this category.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resource (revenue) until that time. Pensions and other postemployment benefits ("OPEB") reported in the Statement of Net Position fall into this category. This represents the effect of the net changes of assumptions or other inputs.

##### Tax-Exempt Status

The Agency is exempt from taxation under the Internal Revenue Code. Management has determined that the Agency does not have any uncertain tax positions.

---

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued**

---

**Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets, deferred outflow of resources, and liabilities and deferred inflow of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported revenues and expenses during the reporting period. Actual results could differ from those estimates particularly given the significant social and economic disruptions and uncertainties associated with the ongoing COVID-19 pandemic and the COVID-19 control responses, and such differences may be material.

**Impact of COVID-19 Pandemic on Financial Statements**

The COVID-19 pandemic remains a rapidly evolving situation. The extent of the impact of COVID-19 on the Agency and financial results will depend on future developments, which are highly uncertain and cannot be predicted, including but not limited to the duration, spread, severity, and impact of the outbreak, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact the Agency's net position and changes in net position and cash flows is uncertain and the accompanying basic financial statements include no adjustments relating to the effects of this pandemic.

**Date of Management's Review**

Management has evaluated subsequent events and transactions that occurred between December 31, 2021 through March 14, 2022, which is date the financial statements were available to be issued, and has determined that there are no additional adjustments and/or disclosures necessary.

---

## HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

---

### NOTES TO AUDITED BASIC FINANCIAL STATEMENTS

December 31, 2021

#### **NOTE 2 – CUSTODIAL CREDIT, CONCENTRATION OF CREDIT, INTEREST RATE AND FOREIGN CURRENCY RISKS**

---

Custodial credit risk is the risk that in the event of a bank failure, the Agency's deposits may not be returned to it. The Agency's investment policies are included in their *Deposit and Investment of Agency Funds Policy*. The Agency's monies must be deposited in banks or trust companies located within the State or obligations of the U.S. Treasury and U.S. Agencies. Collateral is required for demand and time deposits and certificates of deposit not covered by insurance. Obligations that may be pledged as collateral are obligations of the United States and its agencies and obligations of the State and its municipalities. The Agency's aggregate bank balances (disclosed in the financial statements) were fully covered by depository insurance and collateral at year-end.

The Agency does not typically purchase investments and is not exposed to any material interest rate risk. The Agency does not typically purchase investments denominated in a foreign currency and is not exposed to foreign currency risk.

#### **NOTE 3 – LOANS RECEIVABLE**

---

##### **Revolving Loan Fund Program**

The Agency has established a Revolving Loan Fund Program offering low interest loans to area businesses. The loans are approved by the governing board after giving consideration to the major criteria, i.e., enhancement of the economic environment. Revenue recognition on these loans is limited to the receipt of interest. At December 31, 2021, there has been no allowance for doubtful accounts established based on management's judgment that all loans are deemed collectible.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 3 – LOANS RECEIVABLE – Continued**

---

The following is a schedule of the outstanding Revolving Loan Fund Program receivable at December 31, 2021:

**Revolving Loan Program:**

Bartlett Excavating, LLC	\$ 12,061
Route 51 Beer Belly Bob's	62,747
Cuda Counseling	339
Elite Fitness	592
PK's Pub	508
Body Siense	1,731
Colleen Groom	508
Crazy Otto's	592
4258 Acme Road	1,918
<b>Total Revolving Loans Receivable</b>	<u><u>\$ 80,996</u></u>

These notes bear interest at 0% - 3% with terms as low as one year and up to ten years. Future principal payments as of December 31 are as follows:

2022	\$ 18,120
2023	15,530
2024	14,360
2025	11,429
2026	11,092
Thereafter	10,465
	<u><u>\$ 80,996</u></u>

As of December 31, 2021, all revolving loans are current.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 4 – RESTRICTED ASSETS**

---

Restricted cash, which is invested in interest-bearing and non-interest bearing accounts, consisted of the following at December 31, 2021:

Revolving Loan Fund	\$ 147,500
PILOT Program	660
Escrow Account	<u>144,767</u>
Total Restricted Cash	<u><u>\$ 292,927</u></u>

**Payment in lieu of Taxes (PILOT) Program**

The Agency, as a pass-through party for various PILOT agreements, received PILOT payments through year-end that are due to other governments. As of December 31, 2021, the cash balance of the PILOT monies received was \$660.

**Loan Programs**

In addition to restricted cash, the Agency has a loan program in which the loan receivable balances are also considered restricted as of year-end. The Revolving Loan Program was established with grants from the New York State Governor's Office for Small Cities (GOSC) and is reported as restricted assets. The restricted assets are used to improve economic development in the County. Refer to Note 3 for the year-end balances for the revolving loan program.

**Escrow Accounts**

The Agency has an escrow account related to the sale of property which will be released in January 2022 once finalized. The Agency has another escrow account which holds the fee for a project to be completed in 2022. Once the project is completed the funds will be released.

---

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 5 – CAPITAL ASSETS**

---

Capital assets at December 31, 2021 consist of the following:

	<b>Beginning Balance</b>	<b>Increases</b>	<b>Decreases</b>	<b>Ending Balance</b>
Capital Assets That Are Not Depreciated:				
Land and Improvements	\$ 186,327	\$ 1,300,051	\$ (344,209)	\$ 1,142,169
Work in Progress	1,466,653	193,899	(1,309,281)	351,271
Total Nondepreciable Assets	<u>1,652,980</u>	<u>1,493,950</u>	<u>(1,653,490)</u>	<u>1,493,440</u>
Capital Assets That Are Depreciated:				
Building and Infrastructure	3,188,952	1,395,339	(2,145,643)	2,438,648
Total Depreciable Assets	<u>3,188,952</u>	<u>1,395,339</u>	<u>(2,145,643)</u>	<u>2,438,648</u>
Less: Accumulated Depreciation	<u>1,341,858</u>	<u>71,868</u>	<u>(822,161)</u>	<u>591,565</u>
Total Depreciated Assets, Net	<u>1,847,094</u>	<u>1,323,471</u>	<u>(1,323,482)</u>	<u>1,847,083</u>
Capital Assets, Net	<u><u>\$ 3,500,074</u></u>	<u><u>\$ 2,817,421</u></u>	<u><u>\$ (2,976,972)</u></u>	<u><u>\$ 3,340,523</u></u>



**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 6 – LONG-TERM DEBT**

The following notes payable were in effect at December 31, 2021:

Note payable, dated April 14, 2021, from Herkimer County, at 0% interest. Repayment of this note will occur as the Agency receives rental income from purchased properties or if the properties are sold.	\$ 245,000
Note payable, dated January 2, 2020, from Herkimer County, at 0% interest. Repayment of this note will occur as the Agency receives rental income from purchased properties or if the properties are sold. The outstanding principal will be due on January 2, 2030.	451,211
Total Long-Term Debt	<u><u>\$ 696,211</u></u>

The future principal and interest payments on the notes payable as of December 31, 2021 are summarized as follows:

<b>Year Ending December 31</b>	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
2030	\$ 451,211	\$ -	\$ 451,211
Thereafter	245,000	-	245,000
	<u><u>\$ 696,211</u></u>	<u><u>\$ -</u></u>	<u><u>\$ 696,211</u></u>

In recent years, the Agency has received funds from Herkimer County that were used for the development of business parks. These notes are expected to be repaid to Herkimer County as rental income is received by the Agency or if the Agency sells these properties. These notes presently bear no interest. The balance owed to Herkimer County at December 31, 2021 was \$696,211.

	January 1, 2021	Additions	Reductions	December 31, 2021
Notes Payable	<u><u>\$ 2,185,895</u></u>	<u><u>\$ 245,000</u></u>	<u><u>\$ 1,734,684</u></u>	<u><u>\$ 696,211</u></u>

Changes in net pension liability – ERS and changes in postemployment benefits other than pension are reported in Notes 9 and 10, respectively.

## HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

---

### NOTES TO AUDITED BASIC FINANCIAL STATEMENTS

December 31, 2021

#### NOTE 7 – COMMITMENTS AND CONTINGENCIES

---

##### **Federal and State Grant Programs**

The Agency participates in Federal and State grant programs. These programs are audited in accordance with the provisions of applicable Federal and State requirements. No cost disallowances are expected as a result of these audits, however, these programs are subject to further examination by the grantors. Expenditures, which may be disallowed by the granting agencies, cannot be determined at this time. The Agency expects such amounts, if any, to be immaterial.

As of December 31, 2021, in the opinion of the Agency management, there were no additional outstanding matters that would have a significant effect on the financial position of the funds of the Agency.

##### **Legal Liabilities**

The Agency is subject to various claims and legal actions that arise in the ordinary course of business. In the opinion of management, any potential additional liability in all pending actions and claims, in the aggregate, is not material to the financial statements at December 31, 2021.

#### NOTE 8 – RISK MANAGEMENT

---

The Agency has the responsibility for making and carrying out decisions that will minimize the adverse effects of accidental losses that involve the Agency's assets. Accordingly, commercial insurance coverage is obtained to include general liability, property and casualty, and certain other risks. The amounts of settlements during each of the past three fiscal years have not exceeded insurance coverage.

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN**

---

**Employees’ Retirement System (“ERS”) Plan Description**

The Agency participates in the New York State and Local Employees’ Retirement System. This is a cost-sharing, multiple-employer retirement system. The System provides retirement benefits, as well as death and disability benefits. The net position of the System is held in the New York State Common Retirement Fund (the “Fund”), which was established to hold all net assets and record changes in plan net position allocated to the System. The Comptroller of the State of New York serves as the trustee of the Fund and is the administrative head of the System.

System benefits are established under the provisions of the New York State Retirement and Social Security Law (RSSL). Once a public employer elects to participate in the System, the election is irrevocable. The New York State Constitution provides that pension membership is a contractual relationship and plan benefits cannot be diminished or impaired. Benefits can be changed for future members only by enactment of a State statute.

The System is included in the State’s financial report as a pension trust fund. That report, including information with regard to benefits provided, may be found at [www.osc.state.ny.us/retire/publications/index.php](http://www.osc.state.ny.us/retire/publications/index.php) or obtained by writing to the New York State and Local Retirement System, 110 State Street, Albany, NY 12244.

**ERS Benefits Provided**

Benefits

The System provides retirement benefits as well as death and disability benefits.

*Tier 1 and 2*

Eligibility: Tier 1 members, with the exception of those retiring under special retirement plans, must be at least age 55 to be eligible to collect a retirement benefit. There is no minimum service requirement for Tier 1 members. Tier 2 members, with the exception of those retiring under special retirement plans, must have 5 years of service and be at least age 55 to be eligible to collect a retirement benefit. The age at which full benefits may be collected for Tier 1 is 55, and the full benefit age for Tier 2 is 62.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN - Continued**

---

**ERS Benefits Provided – Continued**

Benefit Calculation: Generally, the benefit is 1.67 percent of final average salary for each year of service if the member retires with less than 20 years. If the member retires with 20 or more years of service, the benefit is 2 percent of final average salary for each year of service. Tier 2 members with five or more years of service can retire as early as age 55 with reduced benefits. Tier 2 members age 55 or older with 30 or more years of service can retire with no reduction in benefits. As a result of Article 19 of the RSSL, Tier 1 and Tier 2 members who worked continuously from April 1, 1999 through October 1, 2000 received an additional month of service credit for each year of credited service they have at retirement, up to a maximum of 24 additional months.

Final average salary is the average of the wages earned in the 3 highest consecutive years of employment. For Tier 1 members who joined on or after June 17, 1971, each year's compensation used in the final average salary calculation is limited to no more than 20 percent greater than the previous year. For Tier 2 members, each year of final average salary is limited to no more than 20 percent of the average of the previous 2 years.

*Tier 3, 4, and 5*

Eligibility: Tier 3 and 4 members, with the exception of those retiring under special retirement plans, must have 5 years of service and be at least age 55 to be eligible to collect a retirement benefit. Tier 5 members, with the exception of those retiring under special retirement plans, must have 10 years of service and be at least age 55 to be eligible to collect a retirement benefit. The full benefit age for Tier 3, 4 and 5 is 62.

Benefit Calculation: Generally, the benefit is 1.67 percent of final average salary for each year of service if the member retires with less than 20 years. If a member retires with between 20 and 30 years of service, the benefit is 2 percent of final average salary for each year of service. If a member retires with more than 30 years of service, an additional benefit of 1.5 percent of final average salary is applied for each year of service over 30 years. Tier 3 and 4 members with five or more years of service and Tier 5 members with 10 or more years of service can retire as early as age 55 with reduced benefits. Tier 3 and 4 members age 55 or older with 30 or more years of service can retire with no reduction in benefits.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**ERS Benefits Provided – Continued**

Final average salary is the average of the wages earned in the 3 highest consecutive years of employment. For Tier 3, 4 and 5 members, each year's compensation used in the final average salary calculation is limited to no more than 10 percent greater than the average of the previous two years.

*Tier 6*

Eligibility: Tier 6 members, with the exception of those retiring under special retirement plans, must have 10 years of service and be at least age 55 to be eligible to collect a retirement benefit. The full benefit age for Tier 6 is 63 for ERS members.

Benefit Calculation: Generally, the benefit is 1.67 percent of final average salary for each year of service if the member retires with less than 20 years. If a member retires with 20 years of service, the benefit is 1.75 percent of final average salary for each year of service. If a member retires with more than 20 years of service, an additional benefit of 2 percent of final average salary is applied for each year of service over 20 years. Tier 6 members with 10 or more years of service can retire as early as age 55 with reduced benefits.

Final average salary is the average of the wages earned in the five highest consecutive years of employment. For Tier 6 members, each year's compensation used in the final average salary calculation is limited to no more than 10 percent greater than the average of the previous four years.

Vested Benefits

Members who joined the System prior to January 1, 2010 need five years of service to be 100 percent vested. Members who joined on or after January 1, 2010 require ten years of service credit to be 100 percent vested.

Disability Retirement Benefits

Disability retirement benefits are available to ERS members unable to perform their job duties because of permanent physical or mental incapacity. There are three general types of disability benefits: ordinary, performance of duty, and accidental disability benefits. Eligibility, benefit amounts, and other rules such as any offset of other benefits depend on a member's tier, years of service, and plan.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**ERS Benefits Provided – Continued**

Ordinary Death Benefits

Death benefits are payable upon the death, before retirement, of a member who meets eligibility requirements as set forth by law. The first \$50,000 of an ordinary death benefit is paid in the form of group term life insurance. The benefit is generally three times the member's annual salary. For most members, there is also a reduced post-retirement ordinary death benefit available.

Post-Retirement Benefit Increases

A cost-of-living adjustment is provided annually to: (i) all retirees who have attained age 62 and have been retired for five years; (ii) all retirees who have attained age 55 and have been retired for 10 years; (iii) all disability retirees, regard less of age, who have been retired for five years; (iv) ERS recipients of an accidental death benefit, regardless of age, who have been receiving such benefit for five years and (v) the spouse of a deceased retiree receiving a lifetime benefit under an option elected by the retiree at retirement. An eligible spouse is entitled to one half the cost-of-living adjustment amount that would have been paid to the retiree when the retiree would have met the eligibility criteria. This cost-of-living adjustment is a percentage of the annual retirement benefit of the eligible retiree as computed on a base benefit amount not to exceed \$18,000 of the annual retirement benefit. The cost-of-living percentage shall be 50 percent of the annual Consumer Price Index as published by the U.S. Bureau of Labor but cannot be less than 1 percent or exceed 3 percent.

**Funding Policies**

The System is noncontributory except for employees who joined after July 27, 1976, who contribute 3 percent of their salary for the first ten years of membership, and employees who joined on or after January 1, 2010 who generally contribute 3.0% to 3.5% of their salary for their entire length of service. In addition, employee contribution rates under ERS tier VI vary based on a sliding salary scale. The Comptroller annually certifies the actuarially determined rates expressly used in computing the employers' contributions for the ERS' fiscal year ended March 31. The Agency paid 100% of the required contributions as billed by ERS for the current year and preceding two years (the Agency chose to prepay the required contributions by December 15, 2021 and received an overall discount of \$284).

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**Funding Policies - Continued**

The Agency’s share of the required contributions based on covered payroll paid for the current and two preceding years were:

2021	\$	33,458
2020		27,193
2019		23,445

Since 1989, the NYSERS billings have been based on Chapter 62 of the Laws of 1989 of the State of New York. This legislation requires participating employers to make payments on a current basis, while amortizing existing unpaid amounts relating to the System’s fiscal years ending March 31, 1988 and 1989 over a 17-year period, with an 8.75% interest factor added. Local governments were given the option to prepay this liability, which the Agency has exercised.

**Pension Assets, Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions**

At December 31, 2021, the Agency reported the following asset (liability) for its proportionate share of the net pension asset (liability) for the System. The net pension asset (liability) was measured as of March 31, 2021. The total pension asset (liability) used to calculate the net pension asset (liability) was determined by an actuarial valuation.

The Agency’s proportion of the net pension asset (liability) was based on a projection of the Agency’s long-term share of contributions to the System relative to the projected contributions of all participating members, actuarially determined.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**Pension Assets, Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions – Continued**

This information was provided by the ERS System in reports provided to the Agency.

Measurement Date	March 31, 2021
Agency's Proportionate Share of the Net Pension Asset (Liability)	\$ (507)
Agency's Portion (%) of the Plan's Total Net Pension Asset (Liability)	0.0005090%
Change in Proportion Since the Prior Measurement Date	0.0000775%

For the year ended December 31, 2021, the Agency's recognized a pension credit of \$11,488 for ERS. At December 31, 2021, the Agency's reported deferred outflows of resources and deferred inflows of resources related to pension from the following sources:

	<u>Deferred Outflows of Resources</u>	<u>Deferred Inflows of Resources</u>
Differences Between Expected and Actual Experience	\$ 6,190	\$ -
Changes of Assumptions	93,190	1,758
Net Difference Between Projected and Actual Earnings on Pension Plan Investments	-	145,592
Changes in Proportion and Differences Between the Employer Contribution and Proportionate Share of Contributions	13,713	371
Agency's Contributions Subsequent to the Measurement Date	<u>25,093</u>	<u>-</u>
Total	<u>\$ 138,186</u>	<u>\$ 147,721</u>



**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**Pension Assets, Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions – Continued**

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense for the year ended as follows:

2022	\$	(5,080)
2023		718
2024		(4,130)
2025		(26,136)

**Actuarial Assumptions**

The total pension asset (liability) as of the measurement date was determined by using an actuarial valuation as noted in the table below, with update procedures used to roll forward the total pension asset (liability) to the measurement date.

Significant actuarial assumptions used in the valuations were as follows:

Measurement Date	March 31, 2021
Actuarial Valuation Date	April 1, 2020
Interest Rate	5.90%
Salary Scale	4.40%
Decrement Tables	April 1, 2015 - March 31, 2020
	System's Experience
Inflation Rate	2.7%

For ERS, annuitant mortality rates are based on April 1, 2015 – March 31, 2020 System's experience with adjustments for mortality improvements based on Society of Actuaries' Scale MP-2020.

For ERS, the actuarial assumptions used in the April 1, 2020 valuation are based on the results of an actuarial experience study for the period April 1, 2015 – March 31, 2020.

---

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**Actuarial Assumptions – Continued**

The long-term rate of return on pension plan investments was determined using a building-block method in which best estimate ranges of expected future real rates of return (expected returns net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long term expected rate of return by weighting the expected future real rates of return by each target asset allocation percentage and by adding expected inflation.

Best estimates of the arithmetic real rates of return for each major asset class included in the target asset allocation are summarized below:

Measurement Date	March 31, 2021
Asset Type	
Domestic Equity	4.05%
International Equity	6.30%
Private Equity	6.75%
Real Estate	4.95%
Opportunistic/ Absolute Return Strategies Portfolio	4.50%
Credit	3.63%
Real Assets	5.95%
Cash	0.50%

**Discount Rate**

The discount rate used to calculate the total pension asset (liability) was 5.90% for ERS. The projection of cash flows used to determine the discount rate assumes that contributions from plan members will be made at the current contribution rates and that contributions from employers will be made at statutorily required rates, actuarially determined. Based upon the assumptions, the Systems' fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension asset (liability).

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 9 – PENSION PLAN – Continued**

---

**Sensitivity of the Proportionate Share of the Net Pension Asset (Liability) to the Discount Rate Assumption**

The following presents the Agency’s proportionate share of the net pension asset (liability) calculated using the discount rate of 5.90% for ERS, as well as what the Agency’s proportionate share of the net pension asset (liability) would be if it were calculated using a discount rate that is 1-percentage point lower (4.90%) or 1-percentage point higher (6.90%) than the current rate:

	<b>1% Decrease (4.90%)</b>	<b>Current Assumption (5.90%)</b>	<b>1% Increase (6.90%)</b>
Employer's Proportionate Share of the Net Pension Asset (Liability)	\$ (140,677)	\$ (507)	\$ 128,763

**Pension Plan Fiduciary Net Position**

The components of the current-year net pension asset (liability) of the employers as of the measurement date, are as follows:

	(In Thousands) <b>ERS</b>
Measurement Date	March 31, 2021
Employer's Total Pension Asset (Liability)	\$ (220,680,157)
Plan Net Position	220,580,583
Employer's Net Pension Asset (Liability)	\$ (99,574)
Ratio of Plan Net Position to the Employer's Total Pension Asset (Liability)	99.95%

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS**

---

**General Information about the OPEB Plan**

*Plan Description* – The Agency’s defined benefit OPEB plan, provides OPEB for all permanent full-time employees of the Agency. The plan is a single-employer defined benefit OPEB plan administered by the Agency and funded on a pay-as-you go basis. No assets are accumulated in a trust that meets the criteria in paragraph 4 of Statement 75.

The Agency administers its Health Plan (the plan) as a single-employer, self-insured benefit plan. The Agency provides postemployment healthcare benefits to certain employees that are eligible to retire under the New York State Retirement Systems. The plan provides medical and prescription drug coverage to certain retirees. Substantially all the Agency’s employees may become eligible for these benefits if they reach normal retirement age while working for the Agency. The financial information for the Agency’s plan is contained solely within these basic financial statements.

*Benefits Provided* - The Agency provides healthcare benefits to current and future retirees and their dependents through Excellus Blue Cross/ Blue Shield. Benefits are dependent upon hire date and years of service.

*Contributions* – The Agency, per its policies, will pay 90% of the premium costs for the health insurance coverage provided by Excellus Blue Cross/Blue Shield for an employee of the Agency at retirement and until the employee attains age 65, provided the employee has been employed with the Agency for at least fifteen consecutive years prior to the date of retirement. After the employee attains the age of 65, the Agency will pay 90% of premium costs for individual health insurance coverage provided by Medicare Supplemental Plan. The Agency pays 100% of the premium for Employees hired before April 29, 2015. This includes two retirees. The three active employees were hired after April 29, 2015.

*Employees Covered by Benefit Terms* – As of the Valuation Date, the following employees were covered by the benefit terms:

Inactive Members or Beneficiaries Currently Receiving Payments	2
Active Members	<u>3</u>
Total Covered Employees	<u><u>5</u></u>

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS – Continued**

---

**Total OPEB Liability**

The Agency has obtained an actuarial valuation report as of December 31, 2021 which indicates that the total liability for other postemployment benefits is \$1,483,297 which is reflected in the Statement of Net Position. The OPEB liability was measured as of December 31, 2021 and was determined by an actuarial valuation as of January 1, 2021.

*Actuarial Assumptions and Other Inputs* – The total OPEB liability in the December 31, 2021 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

**Actuarial Methods and Assumptions**

Measurement Date	12/31/21
Rate of Compensation Increase	3.00%
Discount Rate	2.05%

**Assumed Pre-65 Health Care Trend Rates at December 31**

Health Care Cost Trend Rate Assumed for Next Fiscal Year	7.00%
Rate to Which the Cost Trend Rate is Assumed to Decline (the Ultimate Trend Rate)	4.50%
Fiscal Year that the Rate Reaches the Ultimate Trend Rate	2033

**Assumed Post-65 Health Care Trend Rates at December 31**

Health Care Cost Trend Rate Assumed for Next Fiscal Year	7.00%
Rate to Which the Cost Trend Rate is Assumed to Decline (the Ultimate Trend Rate)	4.50%
Fiscal Year that the Rate Reaches the Ultimate Trend Rate	2033

**Additional Information**

Actuarial Cost Method	Entry Age Normal
Amortization Method	Level Percentage
Amortization Period (Years)	15
Method Used to Determine Actuarial Value of Assets	N/A

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS – Continued**

---

The discount rate was based on an average of three 20-year bond indices (Bond Buyer-20 Bond GO, S&P Municipal Bond 20 Year High Grade Rate Index and Fidelity GA AA 20 years) as of December 31, 2021.

Mortality rates were based on the Society of Actuaries Pub-2010 Public Retirement Plans Healthy Male and Female Total Dataset Headcount-Weighted Mortality tables based on Employee and Healthy Annuitant Tables for both pre and post retirement projected with mortality improvements using the most current Society of Actuaries Mortality Improvement Scale MP-2021.

The actuarial valuation was based upon the plan data and the actuarial valuation as of January 1, 2021 to calculate the results as of December 31, 2021 (the measurement date).

**Changes in the Total OPEB Liability**

Balance at December 31, 2020	<u>\$ 1,694,387</u>
Changes for the Year:	
Service Cost	44,750
Interest	34,289
Changes of Assumptions or Other Inputs	(246,588)
Benefit Payments	<u>(43,541)</u>
Net Changes	<u>(211,090)</u>
Balance at December 31, 2021	<u><u>\$ 1,483,297</u></u>

Changes of assumptions and other inputs reflect a change in the discount rate from 2.02 percent as of December 31, 2020 to 2.05 percent as of December 31, 2021.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS – Continued**

---

**Changes in the Total OPEB Liability – Continued**

*Sensitivity of the Total OPEB Liability to Changes in the Discount Rate* – The following presents the total OPEB liability of the Agency, as well as what the Agency’s total OPEB liability would be if it were calculated using a discount rate that is 1 percentage point lower (1.05 percent) or 1 percentage point higher (3.05 percent) than the current discount rate:

	<b>1% Decrease 1.05%</b>	<b>Discount Rate 2.05%</b>	<b>1% Increase 3.05%</b>
Total OPEB Liability	\$ 1,801,768	\$ 1,483,297	\$ 1,248,508

*Sensitivity of the Total OPEB Liability to Changes in the Healthcare Cost Trend Rates* – The following presents the total OPEB liability of the Agency, as well as what the Agency’s total OPEB liability would be if it were calculated using healthcare cost trend rates that are 1 percentage point lower (trend decreasing to 7.00%) or 1 percentage point higher (trend increasing to 9.00%) than the current healthcare cost trend rate:

	<b>1% Decrease (8.00% decreasing to 7.00%)</b>	<b>Healthcare Cost Trend Rates (8.00%)</b>	<b>1% Increase (8.00% increasing to 9.00%)</b>
Total OPEB Liability	\$ 1,240,740	\$ 1,483,297	\$ 1,810,128

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 10 – OTHER POSTEMPLOYMENT BENEFITS – Continued**

**OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB**

For the year ended December 31, 2021, the Agency recognized total OPEB expense of \$348,719. At December 31, 2021, the Agency reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Changes of Assumptions or Other Inputs	\$ -	\$ 246,588
Total	<u>\$ -</u>	<u>\$ 246,588</u>

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

**For the Year Ending December 31**

2022	\$ 27,399
2023	27,399
2024	27,399
2025	27,399
2026	27,399
Thereafter	109,593
Total	<u>\$ 246,588</u>



**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**NOTES TO AUDITED BASIC FINANCIAL STATEMENTS**

December 31, 2021

**NOTE 11 – OPERATING LEASE**

---

The Agency leases office space under an agreement dated September 1, 2014 through August 31, 2024. The agreement includes two sixty-month options to extend the original term. For the year ended December 31, 2021, the Agency incurred office lease expense of \$17,700.

Future lease payments as of December 31 are as follows:

2022	\$	17,700
2023		17,700
2024		<u>11,800</u>
Total	\$	<u><u>47,200</u></u>

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

REQUIRED SUPPLEMENTARY SCHEDULES

**SCHEDULE OF CHANGES IN THE AGENCY'S TOTAL OPEB LIABILITY AND RELATED RATIOS  
LAST THREE FISCAL YEARS  
Ended December 31, 2021**

	2021	2020	2019
Service Cost	\$ 44,750	\$ 25,480	\$ 21,521
Interest	34,289	27,191	38,535
Changes of Benefit Terms	-	-	-
Differences Between Expected and Actual Experience	-	-	-
Changes of Assumptions or Other Inputs	(246,588)	313,221	-
Benefit Payments	<u>(43,541)</u>	<u>(35,164)</u>	<u>(32,148)</u>
Net Change in Total OPEB Liability	(211,090)	330,728	27,908
Total OPEB Liability - Beginning	<u>1,694,387</u>	<u>1,363,659</u>	<u>1,335,751</u>
Total OPEB Liability - Ending	<u>\$ 1,483,297</u>	<u>\$ 1,694,387</u>	<u>\$ 1,363,659</u>
Covered Payroll	\$ 212,783	\$ 172,011	\$ 172,011
Total OPEB as a Percentage of Covered Payroll	697.09%	985.05%	792.77%

Ten years of historical data was not available upon implementation. An additional year of historical information will be added each year subsequent to the year of implementation until 10 years of historical data is available.

See paragraph on supplementary schedules included in auditor's report.

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

**SCHEDULE OF THE AGENCY'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY – NYSLRS PENSION PLAN  
LAST SIX FISCAL YEARS**

Ended December 31, 2021

	2021	2020	2019	2018	2017	2016
<b>Employees' Retirement System (ERS)</b>						
Agency's Proportion of the Net Pension Liability	0.0005090%	0.0004315%	0.0002950%	0.0002890%	0.0002969%	0.0223700%
Agency's Proportionate Share of the Net Pension Liability (per GASB 68 letter)	\$ 507	\$ 114,275	\$ 20,902	\$ 9,328	\$ 27,893	\$ 35,912
Agency's Covered Payroll	\$ 197,838	\$ 182,501	\$ 168,850	\$ 133,492	\$ 119,000	\$ 114,472
Agency's Proportionate Share of the Net Pension Liability as a Percentage of its Covered Payroll	<u>0.3%</u>	<u>62.6%</u>	<u>12.4%</u>	<u>7.0%</u>	<u>23.4%</u>	<u>31.4%</u>
Plan Fiduciary Net Position as a Percentage of the Total Pension Liability	<u><u>99.95%</u></u>	<u><u>86.39%</u></u>	<u><u>96.27%</u></u>	<u><u>98.24%</u></u>	<u><u>94.70%</u></u>	<u><u>90.68%</u></u>

Ten years of historical data was not available upon implementation. An additional year of historical information will be added each year subsequent to the year of implementation until 10 years of historical data is available.

See paragraph on supplementary schedules included in auditor's report.

---

**HERKIMER COUNTY INDUSTRIAL DEVELOPMENT AGENCY**

---

**SCHEDULE OF THE AGENCY'S CONTRIBUTIONS – NYSLRS PENSION PLAN**  
**LAST SIX FISCAL YEARS**  
Year Ended December 31, 2021

	2021	2020	2019	2018	2017	2016
Contractually Required Contribution	\$ 33,458	\$ 27,193	\$ 23,445	\$ 16,671	\$ 15,944	\$ 19,918
Contributions in Relation to the Contractually Required Contribution	<u>33,458</u>	<u>27,193</u>	<u>23,445</u>	<u>16,671</u>	<u>15,944</u>	<u>19,918</u>
Contribution Deficiency (Excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Agency's Covered Payroll	\$ 197,838	\$ 182,501	\$ 168,850	\$ 133,492	\$ 119,000	\$ 114,472
Contributions as a Percentage of Covered Payroll	16.9%	14.9%	13.9%	12.5%	13.4%	17.4%

Ten years of historical data was not available upon implementation. An additional year of historical information will be added each year subsequent to the year of implementation until 10 years of historical data is available.

---

See paragraph on supplementary schedules included in auditor's report.



**BOWERS & COMPANY  
CPAs PLLC**

CERTIFIED PUBLIC ACCOUNTANTS • BUSINESS CONSULTANTS

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

---

To the Board of Directors  
Herkimer County Industrial Development Agency

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Herkimer County Industrial Development Agency, as of and for the year ended December 31, 2021, and the related notes to the financial statements, which collectively comprise Herkimer County Industrial Development Agency's basic financial statements, and have issued our report thereon dated March 14, 2022.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Herkimer County Industrial Development Agency's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Herkimer County Industrial Development Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of Herkimer County Industrial Development Agency's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

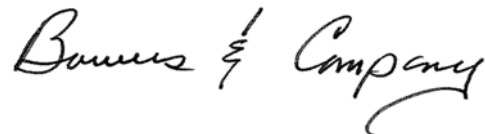
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Herkimer County Industrial Development Agency's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "Bowers & Company". The signature is written in black ink and is positioned to the right of the main text block.

Watertown, New York  
March 14, 2022



**BOWERS & COMPANY**  
**CPAs PLLC**

CERTIFIED PUBLIC ACCOUNTANTS • BUSINESS CONSULTANTS

March 14, 2022

To the Board of Directors  
Herkimer County Industrial Development Agency  
Herkimer, NY 13350

We have audited the financial statements of the business-type activities of Herkimer County Industrial Development Agency for the year ended December 31, 2021. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated December 20, 2021. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

*Qualitative Aspects of Accounting Practices*

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Herkimer County Industrial Development Agency are described in Note 1 to the financial statements. No new accounting policies were adopted, and the application of existing policies was not changed during 2021. We noted no transactions entered into by Herkimer County Industrial Development Agency during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the Herkimer County Industrial Development Agency's financial statements were:

Management's estimate of the depreciation is based on the straight-line method over the capital asset's useful life. We evaluated the key factors and assumptions used to develop the depreciation calculations in determining that it is reasonable in relation to the financial statements taken as a whole.

Management estimates actuarial assumptions that are used to determine pension liabilities and annual pension costs for the year in accordance with GASB Statement No. 68.

Management estimates actuarial assumptions that are used to determine annual postretirement cost for the year in accordance with GASB Statement No. 75.

The financial statement disclosures are neutral, consistent, and clear.

#### *Difficulties Encountered in Performing the Audit*

We encountered no significant difficulties in dealing with management in performing and completing our audit.

#### *Corrected and Uncorrected Misstatements*

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the financial statements taken as a whole.

#### *Disagreements with Management*

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

#### *Management Representations*

We have requested certain representations from management that are included in the management representation letter dated March 14, 2022.

#### *Management Consultations with Other Independent Accountants*

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to Herkimer County Industrial Development Agency's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.



To the Board of Directors  
Herkimer County Industrial Development Agency  
March 14, 2022  
Page 3

*Other Audit Findings or Issues*

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Herkimer County Industrial Development Agency's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

We applied certain limited procedures to Management's Discussion and Analysis, Agency's total OPEB liability and related ratios, schedule of the Agency's proportionate share of the net pension liability – NYSLRS Pension Plan, and the schedule of the Agency's Contributions – NYSLRS Pension Plan which are required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

Restriction on Use

This information is intended solely for the information and use of Board of Directors and management of Herkimer County Industrial Development Agency and is not intended to be, and should not be, used by anyone other than these specified parties.

Very truly yours,

*Bowers & Company*

**Adjusting Journal Entries JE # 1**

To true up depreciation for the year.

400000	Depreciation Expense	71,868.00	
155000	Accum. Depreciation - All Prop.		45,072.00
4400099	Loss on Disposal of Asset		26,796.00
<b>Total</b>		<b><u>71,868.00</u></b>	<b><u>71,868.00</u></b>

**Adjusting Journal Entries JE # 2**

To record invoice relating to 2021 services.

4400050	Mitigation Fees	31,836.00	
160000	Accounts Payable		31,836.00
<b>Total</b>		<b><u>31,836.00</u></b>	<b><u>31,836.00</u></b>

**Adjusting Journal Entries JE # 3**

To record unprocessed invoice at year end.

135000	Grant Receivable	30,184.00	
4400039	Grant Exp EMVWTL	30,184.00	
160000	Accounts Payable		30,184.00
300056	Grant Income EMVWTL-NYS MRF		30,184.00
<b>Total</b>		<b><u>60,368.00</u></b>	<b><u>60,368.00</u></b>

**Adjusting Journal Entries JE # 4**

To record GASB 68 ERS entry.

130000	Deferred Outflows	41,195.00	
130003	Prepaid Expense	1,567.00	
195002	Pension liability assessment	113,768.00	
195000	Deferred Inflows		145,042.00
400029	Pension		11,488.00
<b>Total</b>		<b><u>156,530.00</u></b>	<b><u>156,530.00</u></b>

**Adjusting Journal Entries JE # 5**

To adjust deferred revenue for grant funds expended in 2021.

190000	Unearned Revenue	5,973.00	
300038	Grant Income SB RLF-Seward		5,973.00
<b>Total</b>		<b><u>5,973.00</u></b>	<b><u>5,973.00</u></b>

**Adjusting Journal Entries JE # 6**

To record AR for grant revenue.

135000	Grant Receivable	163,715.00	
300056	Grant Income EMVWTL-NYS MRF		163,715.00
<b>Total</b>		<b><u>163,715.00</u></b>	<b><u>163,715.00</u></b>

**Adjusting Journal Entries JE # 7**

To adjust net OPEB liability activity for the CY.

195001	OPEB Liability	211,090.00	
400036	Retiree Health Insurance	348,719.00	
130002	Deferred Outflows OPEB		313,221.00
195000	Deferred Inflows		246,588.00
<b>Total</b>		<b><u>559,809.00</u></b>	<b><u>559,809.00</u></b>

**Adjusting Journal Entries JE # 8**

To reclassify EMVWTL grant expense to site development  
Construction in Progress asset.

150012	Site Dev - EMVWTL	193,899.00	
300056	Grant Exp EMVWTL		193,899.00
<b>Total</b>		<b><u>193,899.00</u></b>	<b><u>193,899.00</u></b>